

## **The Hospital Hospitality House of Huntington**

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*A senior professor from a prestigious local university was now a new member of the Board of the Hospital Hospitality House of Huntington. After a tour of the facilities with Jo Fannin, the Executive Director, he noted that Huntington's Hospitality House (HH) had Champaign tastes but only a beer pocketbook. The Hospitality House was faced with numerous problems but had survived so far with various fund raising drives and numerous charitable contributions in various forms. Very few in the Huntington area had ever heard of the HH although it provided services similar to the Ronald McDonald House. Even some in a position of referring families to the facility did not appear to know of the opportunity. The HH was a member of the National Association of Hospital Hospitality Houses (NAHHH), Inc., an association of more than 150 non-profit organizations in the United States that provided family centered lodging and support to families and their loved ones who were receiving medical treatment far from their homes. The mission statement of the HH stated that the house provided temporary lodging for family and friends of adult patients who lived 50 miles beyond Huntington receiving treatment in any of the six area hospitals.*

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Jo Fannin, the Executive Director of the Hospital Hospitality House of Huntington, West Virginia, was chatting with a newly recruited addition to their Board of Directors. This new director was a Senior Management Professor at a prestigious local university and Ms. Fannin hoped he could provide some assistance and perhaps some fresh insight. She had just taken him for a tour of the facilities and he was impressed. The building was new and equipped like an upscale motel plus having a kitchen and lounge area (for a sketch of the front of the facility and floor plans see Appendices 1 to 3).

She explained that there was an ongoing financial crunch although the facility remained solvent due in large part to a number of expenses covered by donations. For example, a local laundry provided linen services at no charge. Various fund raising activities throughout the year helped. After glancing over the various financial statements that Ms. Fannin provided, the new director noted that the Hospitality House had Champaign tastes but with a beer pocketbook. [See Appendices 5 – 11 for the financial statements that Ms.

Fannin provided him.] Ms. Fannin responded that the pamphlet "Love Opens All Doors" [Appendix 4] had been very true as contributions had kept the facility operating and served a vital need. Recognition was a major problem. The Ronald McDonald House was well known and had the benefit of national funding and publicity. Their services were for families with children in a hospital while the Hospital Hospitality House of Huntington HH served families with a patient in a hospital or in some cases patients receiving treatment but did not need to be hospitalized. Another problem concerned the location that was next to the Saint Mary's Hospital in the eastern portion of the city. Therefore, the perception by many in the community was that it was affiliated with only that hospital while the in fact it served all six hospitals in the city.

The large Cabell-Huntington Hospital was located near the center of the city several miles from the Hospitality House so that transportation to and from the HH was often a problem for the families of their patients. All of the other hospitals in the area had similar transportation difficulties. In addition, the personnel at these hospitals were not always aware of the Hospitality House services so did not refer those in need to the House. During the day shifts social workers at these hospitals were knowledgeable and could help families obtain a room at the House. However, they usually left at 4:30 in the afternoon so there was often no one to assist family members after that. Although pamphlets had been provided to the local hospitals, these were not known to many of the personnel. For example, a family member could be admitted to one of the other hospitals at night but the family members would not receive any assistance concerning the possible availability of the Hospitality House for them. The Director, Ms. Fannin, noted to the new director that, "the House is probably better known in Logan, a town in the southern part of the state, than in Huntington since so many families from Logan had stayed at the house." [See Appendix 12.]

### **NATIONAL HISTORY**

The Hospital Hospitality House of Huntington was a member of the National Association of Hospital Hospitality Houses, Inc. Developed in 1986, the NAHHH was an association of more than 150 non-profit organizations in the United States that provided family centered lodging and support to families and their loved ones who were receiving medical treatment far from their homes. The NAHHH vision was to be the resource and voice for homes that helped and healed by providing true hospitality in extraordinary ways to patients and families receiving medical care. Organizations that were members of the NAHHH received support from the association in order to facilitate development and growth of these houses. Some examples of services offered by the NAHHH were educational opportunities, a network for exchange of information, and assistance for groups seeking to create similar organizations.

The first Hospital Hospitality House began in January 1972 when Cyril and Claudia Garvey purchased a home in Buffalo. The Garvey's son, Kevin, had died of leukemia and they wanted to help others who were in similar situations as they had been when attempting to find inexpensive lodging near his hospital. After renovations, the "Kevin Guest House" opened on July 26, 1972. This house became an inspiration as the first Ronald McDonald House opened two years later in 1974 in Pennsylvania. By 2004 there were 240 Ronald McDonald house programs in 24 countries around the world. [[http://www.rmhc.org/news\\_recent\\_releases/2004/10052004/index.html](http://www.rmhc.org/news_recent_releases/2004/10052004/index.html)] In addition, there were more than 180 independent local chapters in 47 countries. [<http://www.rmhc.org/mission/index.html>] Other houses to house families of hospitalized patients were later developed due to local needs or specific illnesses or groups. For example, The American Cancer Society Hope Lodges provided for adult cancer patients and their families and the Fisher Houses were home for military personnel and their families who were receiving care at military hospitals. The NAHHH provided support for all these and other homes that served families going through these situations. Most of the organizations had been developed by the actions of local citizens, churches, hospital auxiliaries, service organizations, and other volunteer groups. Most houses were located within walking distance of a hospital or even in the hospital itself.

Nationally, the NAHHH member houses provided lodging support to over a quarter of a million people each year. These homes provided inexpensive accommodations, usually ranging between \$5 and \$15, but some were free. This assistance could significantly reduce the cost of health care for those who were seriously ill. The houses offered lodging in style and comfort but operated on low budgets in order to keep fees low.

## **LOCAL HISTORY**

The idea of the Hospital Hospitality House of Huntington was born in December of 1993. In April of 1994, Hospital Hospitality House of Huntington, Inc. was formed with the HH Board soon to follow in August. In 1995, tax exemption was granted and the fundraising began. The physician community began to get involved and the property lease was signed that December. The house plans were completed in 1996 as the fundraising continued.

In October of 1996, the HH began their corporate fundraising. They also held annual fundraisers such as the "Celebrity Waiter Dinner" and the "Be A Sweetheart." Finally, in 1999, the new HH Board voted to build the house and hired a director. In 2000, the Hospital Hospitality House of Huntington opened its doors. Also, in 2000, the "Tree of Life" was dedicated to recognize donors. In the first year of operations alone, the HH served 500 families and raised \$245,000.

## **SERVICES AND FACILITIES**

The Hospitality House provided temporary shelter and support for families of seriously ill patients and adult outpatients who were receiving treatment at area hospitals. Referring hospitals in the Huntington area included St. Mary's Medical Center, Cabell Huntington Hospital, Health South Rehabilitation Hospital, River Park Hospital, Mildred Mitchell Bateman Hospital, and the Veterans Administration Hospital. One qualification for residents was a referral from one of these hospitals, usually from a hospital social worker or pastoral care. It was also required that those residents must live more than 50 miles from Huntington. If a Huntington resident was hospitalized, relatives from more than 50 miles away were also eligible for admission. The HH would not permit guests under the age of 18 although this limited many seeking assistance. Referrals and check-ins were accepted seven days a week from 9 a.m.-9 p.m. Rooms could not be reserved and guests were accepted on a first come, first served basis.

The Hospital Hospitality House consisted of 12 bedrooms, each furnished with two single beds and a bathroom. Two rooms on the first floor of the two-story house were handicapped accessible. All linens, bed and bath, were provided. Families were assigned one room per patient and as many as three people could share a room.

In addition to bedrooms, the house also included a fully equipped kitchen and a closet of donated food items for families to use. Guests could also bring their own groceries and cook their own meals. Guests could use laundry facilities on each floor for their own personal laundry. Among other comforts, the HH provided two areas with televisions and a library for the enjoyment of their guests. In order to encourage families to communicate with each other in these difficult situations, televisions were not provided in individual bedrooms. Also restricted to guests were outgoing and some incoming telephone calls. Although telephones were placed in each bedroom, guests could not make outgoing calls from these telephones due to efforts to control costs. Two telephones for outgoing calls were provided in the hallway of the first floor. Only incoming calls from hospital staff were transferred to guests' rooms. Otherwise, messages from the callers were left on the guest's sign-in board.

Cost for the guest per day was \$10. Although the cost was significantly lower than that of a hotel, some guests were still unable to pay. The ability to pay was determined by a hospital social worker or charge nurse. In situations where guests could not afford the cost, they were not required to pay. Arrangements were made for both short term and long-term stays.

## **LOCATION**

The Hospital Hospitality House of Huntington was located at 2701 South Staunton Street in the eastern portion of Huntington. The house was positioned at the rear of the St. Mary's Medical Center Campus. Obviously, patients at St. Mary's Medical Center were within walking distance of the house. However, the other five referring hospitals were not and the HH did not provide transportation to and from the hospitals due to insurance limitations. A Ronald McDonald House was located within walking distance from the more centrally located Cabell Huntington Hospital.

## **FUNDING**

The Hospital Hospitality House of Huntington provided their services at a fee of \$10 per day, but only those able to pay were required to do so. Funds from this fee covered only a portion of the construction and operating expenses of the house. Overall, funds were generated from donations from individuals, clubs, businesses, organizations, churches, and grants. Donations were recognized on the "Tree of Life" in the lobby of the house. The tree was designed and sculpted by Miles Karpilow, artist and philanthropist, and was dedicated September 24, 2000. Each leaf on the tree represented a \$1000 donation, each root \$5000, and each gemstone on each root, another \$5000. The donor's name or organization was engraved on the appropriate part of the tree for the amount of the donation.

Other expenses for the house, such as food, paper products, and cleaning supplies were taken care of by donations from many organizations. House linens were picked up, cleaned, and delivered each week by the White Way Cleaners free of charge. Other businesses also donated their services including Dirt Busters, which provided weekly cleaning services, and Browning-Ferris Industries (BFI), which provided garbage removal.

To supplement donations the HH had established fundraising projects, some of which happened annually. One of these events was the "Celebrity Waiter Dinner," where local physicians spent an evening volunteering by waiting tables. In 2002, this event raised over \$15,000. Another project, the annual "Be A Sweetheart" dinner, raised over \$25,000 in 2003. Other events included a golf scramble, rummage sales, and a Junior League art auction. [Various fund raising activities are noted in Appendix 15.]

Volunteers also helped with the funding of the HH. The house had approximately 35 active volunteers who provided their time to save the house from hiring help. In addition to many other services, the volunteers committed to one or more three-hour shifts between 9 a.m. and 9 p.m. throughout the week to cover the front desk and take care of those

checking in and out. Some Marshall University student organizations also donated time to the House.

**WHAT TO DO?**

The new director was concerned as to his role as a new board member and what he might do to assist the HHH in their situation. He felt that being asked to be on the Board had something to do with his position as a professor in the Lewis College of Business at Marshall University and the courses he taught (Strategic Management and Operations Management). Now, he needs assistance.

## **REFERENCES**

CSM. 2004. The 50 largest US charities ranked by total income, The Christian Science Monitor, Vol. 2005.

RMHC; Ronald McDonald House Charities Website; <http://www.rmhc.com/>; 21 Aug, 2005.

A search was conducted but nothing concerning Hospitality Houses was found except material provided by the local or national organizations.

## **APPENDICES**

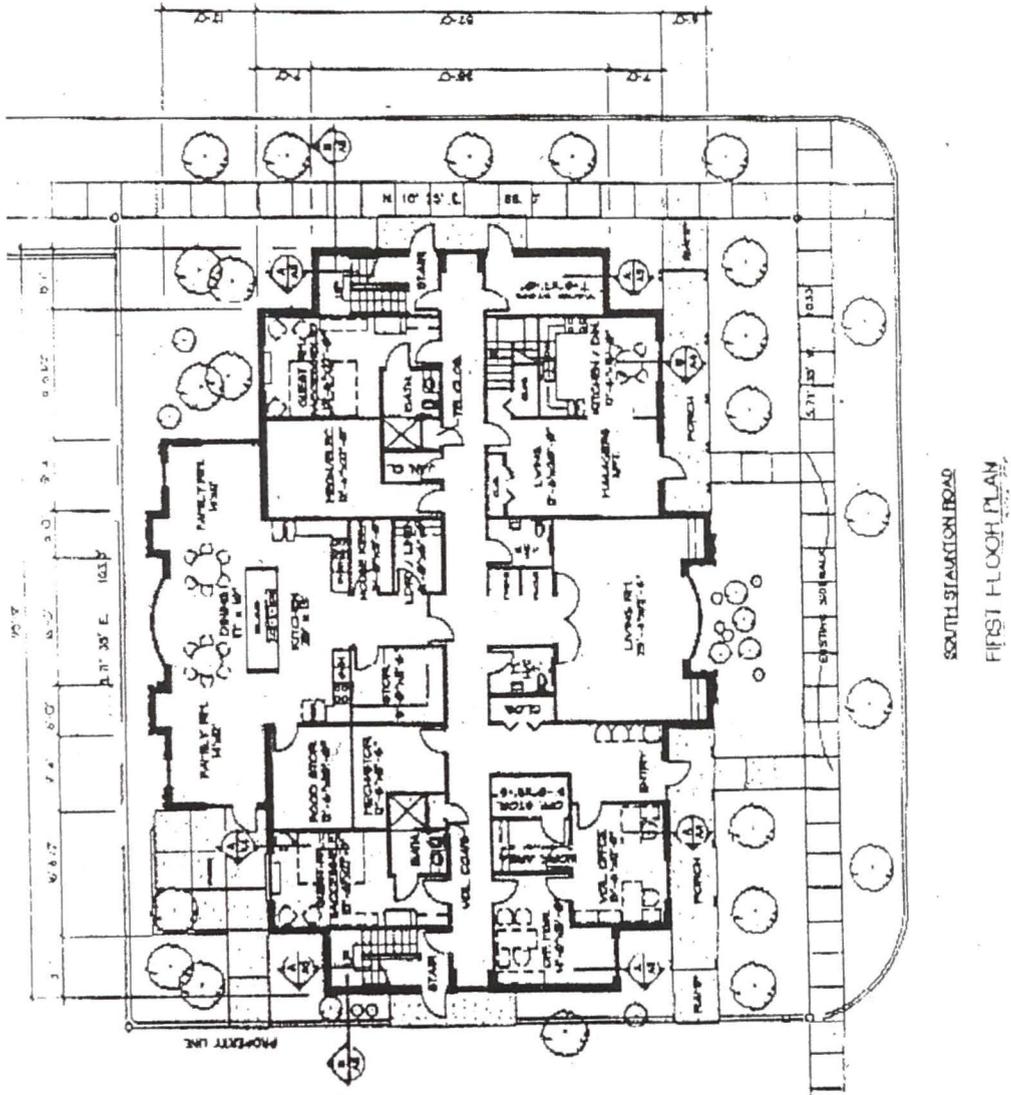
- A—1 Front of the Hospital Hospitality House of Huntington
- A—2 First Floor Plan
- A—3 Second Floor Plan
- A—4 Informational Brochure
- A—5 Annual Operating Budget, 2004-2005
- A—6 Monthly Profit and Loss Statement
- A—7 Balance Sheet
- A—8 End of Year Financial Position, 2002-2003
- A—9 Statement of Activities: 2002 and 2003
- A—10 Pie Chart: Income Year 2002
- A—11 Pie Chart: Expenses Year 2002
- A—12 Patients Served by Area Hospitals in 2002 by County/State
- A—13 Guests Served by the HH in 2002 by County/State

**A—1: FRONT OF THE HOSPITAL HOSPITALITY  
HOUSE OF HUNTINGTON**

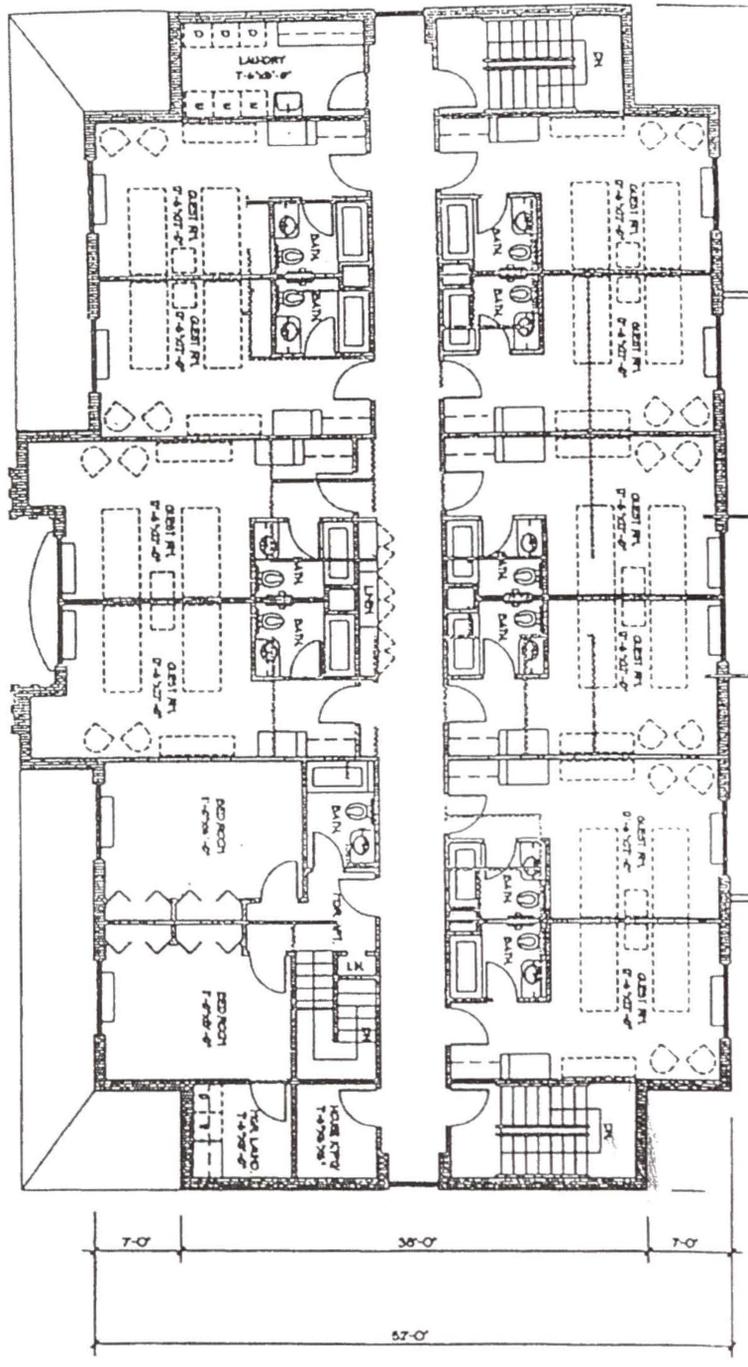
THE  
HOSPITAL HOSPITALITY HOUSE  
OF HUNTINGTON



A—2: FIRST FLOOR PLAN



A-3: SECOND FLOOR PLAN



SOUTH STAUNTON ROAD  
SECOND FLOOR PLAN  
SCALE 1/8" = 1'-0"

#### **A—4: INFORMATIONAL BROCHURE**

##### *Love Opens All Doors*

##### **Hospital Hospitality House Of Huntington Inc.**

#### **WHEN YOU NEED TO BE THERE**

When a loved one is hospitalized far from home, you need to be there. The uncertainty of where you will stay and how you will manage in an unfamiliar location adds to your anxiety. When you need to be there but don't have a place to stay, come to our house for a caring environment and a good night's rest.

#### **A HOME AWAY FROM HOME**

The mission of the Hospital Hospitality House of Huntington shall be to provide temporary shelter for relatives and supporting friends of seriously ill adult patients and qualified adult outpatients, all of whom live beyond fifty miles of Huntington, receiving treatment at area hospitals.

#### **SERVICES OFFERED**

The Hospital Hospitality House, staffed by a house manager and volunteers, will accommodate 12 families, and will offer the following services:

Sleeping areas

Laundry facilities

Bathing facilities

Kitchen facilities

Telephone

Supportive environment with resident staff and companionship of others

Short-term or long-term stays may be arranged

#### **QUALIFICATION FOR HOSPITAL HOSPITALITY HOUSE RESIDENTS**

Hospital Hospitality House residents should live at least 50 miles beyond Huntington and have no relatives within 50 miles of Huntington.

#### **REFERRALS**

Hospital Hospitality House Residents will be referred by local hospitals' social workers or charge nurses. The following Huntington area hospitals will make referrals to use the hospital Hospitality house:

St. Mary's Hospital

Cabell Huntington Hospital

Health South Rehabilitation Hospital

Columbia River Park Hospital  
Huntington Hospital

**MINIMAL COST**

Families and/or patient” will be charged \$10 a day if they are able to pay. Individuals, who are unable to pay, as determined by the hospital social worker, are encouraged to give donations.

**HOW IS THE HOSPITAL HOSPITALITY HOUSE SUPPORTED**

Construction and operating funds are generated by donation from individuals, clubs, businesses, organizations, churches and grants. The policy of operating, primarily from contributions will allow the Hospital Hospitality House to offer its services at little or no cost to residents.

**HOW YOU CAN HELP**

Donations are greatly appreciated and may be forwarded to the following address:

Hospital Hospitality House of Huntington, Inc.

PO Box 3046

Huntington, WV 25702

522-1832

All Contributions Are Tax Deductible

**A—5: ANNUAL OPERATING BUDGET, 2004-2005 (Form 1)**  
**Hospital Hospitality House Of Huntington, Inc.**

	2004	2005
<b>INCOME</b>		
Donations, Pledges and Grants		102,000.00
Others to meet shortfall		50,000.00
<b>Fund raising</b>		
Celebrity Dinner		
BAS Event		
Outback MC		50,000.00
Guest Donations		30,000.00
<b>TOTAL BUDGETED CASH RECEIPTS</b>	180,000.00	232,000.00
<b>EXPENSES</b>		
House - Debt Service	80,000.00	98,000.00
<b>House - General Expenses</b>		
Building and Grounds	200.00	100.00
Furnishings & Fixtures	500.00	500.00
Housekeeping	8,000.00	
Maintenance & Repairs	2,500.00	2,500.00
Supplies/Maintenance	4,500.00	4,500.00
<b>Total House- General Expenses</b>	15,700.00	15,000.00
<b>Utilities</b>		
Gas/Electric	5,500.00	5,000.00
Phone	2,800.00	2,800.00
Water	3,800.00	4,200.00
<b>Total Utilities</b>	12,100.00	12,000.00
Office Expense	7,000.00	1,500.00
<b>Salaries and Benefits</b>		
Executive Director	47,190.00	42,000.00
Weekend Manager	4,000.00	7,500.00
<b>Total Salaries</b>	51,190.00	49,500.00
Volunteer Program	2,500.00	2,500.00
Insurance	6,000.00	4,300.00
<b>Total Budgeted Cash Disbursements</b>	174,390.00	175,400.00
<b>Total Budgeted Excess of Cash Receipts over Cash Disbursements</b>	<u>5,610.00</u>	<u>56,600</u>

### A—6A: MONTHLY PROFIT AND LOSS STATEMENT

	Nov 2003	Dec 2003	Jan 2004
<b>Income</b>			
4015. United Way	291.80		2,969.14
4070. Unrestricted			2,200.00
4030. Contributions Income	1204.00	165.00	2,200.00
4034. Celebrity Waiter Dinner		1,200.00	
4035. Be A Sweetheart		11,000.00	1,941.67
4080. Fund Raiser		84.00	
4090. Guest Donations	2383.00	2,045.00	2,485.00
4095. Jewell Memorial	1475.00	60.00	
4110. Grants			5,000.00
4135. Memorial Bricks	100.00	300.00	200
4140. Tree of Life			1,000.00
4146. Cook Book	325.00	1,090.00	170.00
4150. Misc. Income		190.00	
4152. Recycle Income	175.00		
4155. Sharma Fund Raiser	1750.00		
4162. Joy Lights	290.00	4,584.00	
4180. Interest Earned	<u>35.53</u>	<u>39.81</u>	<u>50.47</u>
<b>Total Income</b>	<b>8029.33</b>	<b>20,757.81</b>	<b>16,116.28</b>
<b>Expenses</b>			
6120. Bank Svc. Charges	96.02	51.20	116.55
6130. Cookbooks			832.45
6150. Depreciation	3347.99	3,347.99	3347.99
6172. Food			120.00
6180. Insurance			
6195. Casualty Ins.		<u>147.00</u>	
<b>Total 6180. Insurance</b>		<b>147.00</b>	
6200. Interest Expense			
6375. Mortgage	6987.18	6,754.24	6969.30
<b>Total 6200. Interest</b>	<b>6987.18</b>	<b>6,754.24</b>	<b>6969.30</b>
6230. Licenses and Permits		15.00	
6245. Memorial Brick	78.65		
6250. Postage and Delivery	500.00		
6300. Building Repairs	175.97		
6310. Building Repairs	175.97		
6325. Taxes - Other		25.00	
6340. Telephone	39.42	192.62	180.84
6390. Utilities			
6400. Gas and Electric	349.49	470.97	757.33
6410. Water		<u>622.18</u>	<u>357.11</u>
<b>Total 6390. Utilities</b>	<b>349.49</b>	<b>1,093.15</b>	<b>1114.44</b>
6450. Contract Labor		354.50	268.00
6456. Wages - exec. dir.		16,446.66	
6550. Office Supplies	830.70	459.94	279.91
6670. Program Expenses			122.23
6770. Supplies			159
6780. Marketing	62.50	119.58	
6790. Office	<u>232.02</u>	<u>344.12</u>	<u>6.68</u>
<b>Total 6770. Supplies</b>	<b>294.52</b>	<b>463.70</b>	<b>165.68</b>
<b>Total Expense</b>	<b>12,699.94</b>	<b>29,351.00</b>	<b>13,517.39</b>
<b>Net Income</b>	<b>-4670.61</b>	<b>-8,593.19</b>	<b>2598.89</b>

**A—7a: BALANCE SHEET (END OF MONTHS - UNAUDITED)**

	<b>Dec 2003</b>	<b>Jan 2004</b>
<b>ASSETS</b>		
Current Assets		
Checking/Savings		
0300. B B & T		
0301. Checking – Regular	13,375.04	5,158.60
0302. Checking - Golf Event	172.00	172.00
Total 0300. B & T	13,547.04	5,330.60
0304. First Sentry Bank		
0305. Checking-Regular	70,426.86	83,352.02
Total 0304. First Sentry Bank	70,426.86	83,352.02
0310. Petty Cash	60.00	60.00
Total Checking/Savings	84,033.90	88,742.62
Other Current Assets		
0350. Salomon Smith Barney		
0353. Cash – SSB	5,081.06	5,081.06
Total 0350. Salomon Smith Barney	5,081.06	5,081.06
0380. Pledges Receivable		
038-1. Lillian Dick	1,150.00	1,150.00
038-2 Tom Wolfe	4,000.00	4,000.00
038-4. Tom Menighan	1,000.00	1,000.00
038-5. Jeannie Menighan	4,700.00	4,700.00
038-6. Radiology, Inc.	10,000.00	10,000.00
038-8. Jack Klim	6,000.00	6,000.00
038-8. Huntington Foundation		
Total 0380 Pledges Receivable	26,850.00	26,850.00
Total Other Current Assets	31,931.06	31,931.06
Total Current Assets	115,964.96	120,673.68
Fixed Assets		
0500. Furniture, Fixtures & Equip.	57,436.27	57,436.27
0501. Accum.Depreciation - FFE	-31,464.59	-32,186.58
0503. Building	1,295,278.01	1,295,278.01
0504. Accumulated Dnepr. Bldg.	-111,587.15	-114,213.15
Total Fixed Assets	1,209,662.54	1,206,134.55
<b>TOTAL ASSETS</b>	<b>1,325,627.50</b>	<b>1,326,988.23</b>
<b>LIABILITIES &amp; EQUITY</b>		
Liabilities		
Long Term Liabilities		
0620. Mortgage Payable - Peoples Bank	1,066,120.19	1,064,882.03
Total Long Term Liabilities	1,066,120.19	1,064,882.03
Total Liabilities	1,066,120.19	1,064,882.03
Equity		
1110. Retained Earnings	341,362.85	259,507.31
Net Income	-81,855.54	2,598.89
Total Equity	259,507.31	262,106.20
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>1,325,627.50</b>	<b>1,326,988.23</b>

**A—8: END OF YEAR FINANCIAL POSITION, 2002-2003 (Audited)**

	<u>2002</u>	<u>2003</u>
ASSETS		
CURRENT ASSETS		
Cash – unrestricted	707,071	89,912
Investments – equity securities	894	-0-
Pledges receivable (net of allowances)	41,250	19,800
TOTAL CURRENT ASSETS	<u>149,215</u>	<u>109,712</u>
PROPERTY PLANT & EQUIPMENT		
Building	1,295,278	1,295,278
Furniture and fixtures	53,001	53,723
	1,348,278	1,349,001
Less: Accumulated Depreciation	(101,379)	(141,111)
TOTAL P P & EQUIPMENT	<u>1,246,900</u>	<u>1,207,890</u>
TOTAL ASSETS	<u>1,396,115</u>	<u>1,317,602</u>
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Current portion, long term debt	16,950	18,266
TOTAL CURRENT LIABILITIES	<u>16,950</u>	<u>18,266</u>
LONG TERM LIABILITIES		
Note payable	1,078,133	1,061,039
TOTAL LONG TERM LIABILITIES	<u>1,078,133</u>	<u>1,061,039</u>
TOTAL LIABILITIES	<u>1,095,083</u>	<u>1,079,305</u>
NET ASSETS		
Unrestricted	259,782	218,497
Temporarily restricted net assets	41,250	19,800
TOTAL NET ASSETS	<u>301,032</u>	<u>238,297</u>

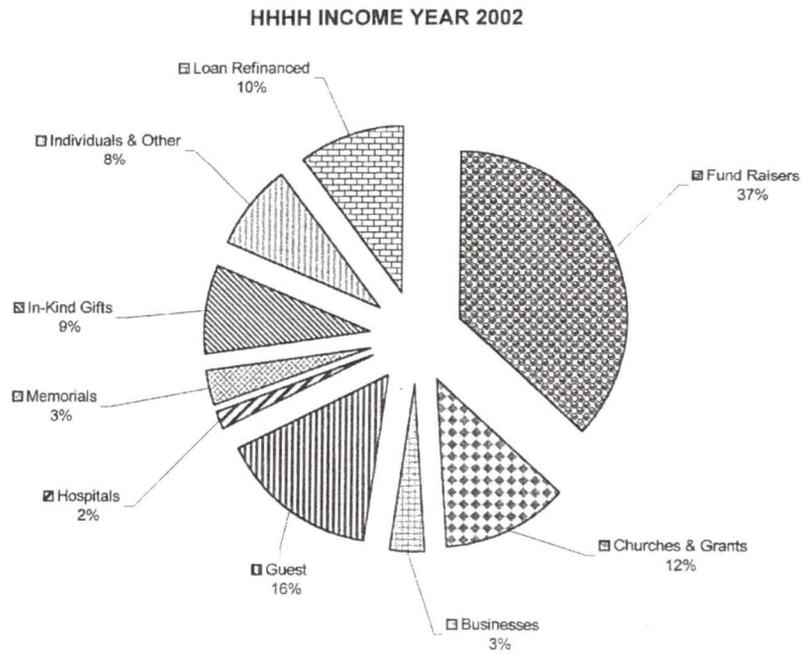
Note: Audited financial statements for 2004 will not be available until approximately April or May of 2005.

**A—9: STATEMENT OF ACTIVITIES, 2002-2003 (Audited)**

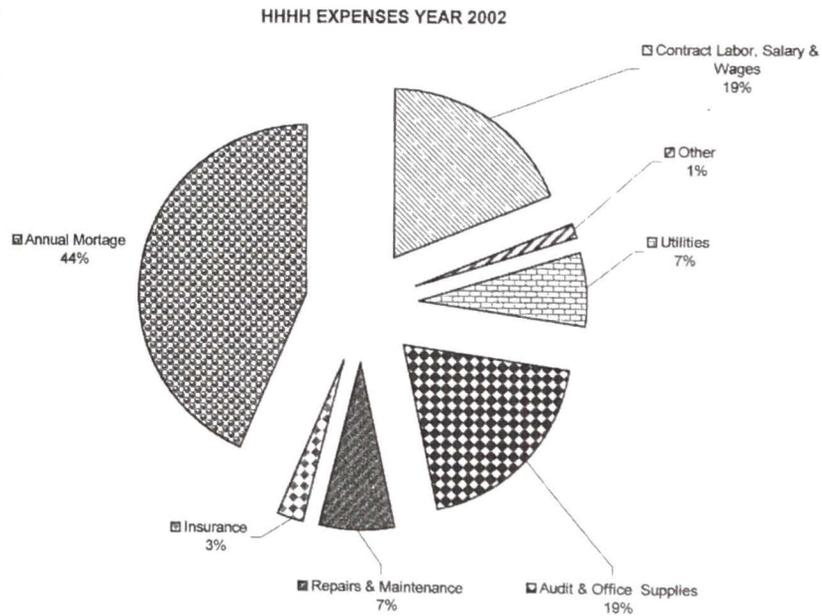
	<b>2002</b>	<b>2003</b>
CHANGES IN UNRESTRICTED NET ASSETS		
Support and revenue		
Contributions – cash and securities	42,651	69,931
Guest charges and donations	28,099	29,373
Memorials and bequests	-0-	1,650
Special events:		
Gross receipts	69,035	83,588
Less special event expenses	(8,768)	(7,268)
Net special events	76,320	
Interest income	14	231
Miscellaneous income	-0-	1,342
In-kind	116,420	97,012
<b>TOTAL UNRESTRICTED SUPPORT AND REVENUE</b>	<b>274,731</b>	<b>231,107</b>
NET ASSETS RELEASED FROM RESTRICTIONS		
Pledges received	14,450	13,600
<b>TOTAL UNRESTRICTED REVENUES AND OTHER SUPPORT</b>	<b>289,181</b>	<b>244,707</b>
EXPENSES AND LOSSES		
Salaries and wages	33,484	48,689
Contract labor	3,835	3,830
Depreciation	40,187	40,057
Food	167	798
Insurance	5,102	5,413
Interest	93,495	82,712
Miscellaneous	2,057	3,036
Postage	1,038	953
Printing	229	732
Legal fees	750	-0-
Repairs – building	1,009	282
Repairs – equipment	-0-	228
Taxes – other	-0-	150
Telephones	2,990	2,753
Utilities	10,565	9,249
Office supplies	5,602	7,761
House and other supplies	4,076	814
Realized/unrealized (gain)		
loss on sale of securities	2,597	(1,005)
In-kind	116,420	97,012
<b>TOTAL EXPENSES</b>	<b>323,606</b>	<b>285,992</b>
<b>DECREASE) IN UNRESTRICTED NET ASSETS</b>	<b>(34,422)</b>	<b>(41,285)</b>
CHANGES IN TEMPORARILY RESTRICTED NET ASSETS:		
Net assets released from restrictions	(14,450)	(13,600)
Bad debt expense	-0-	(7,950)
Decrease in temporarily restricted Net assets	(48,872)	(62,735)
<b>NET ASSETS AT THE BEGINNING OF THE YEAR</b>	<b>349,904</b>	<b>301,032</b>
<b>NET ASSETS AT THE END OF YEAR \$</b>	<b>301,032</b>	<b>238,297</b>

**Note:** Audited financial statements for 2004 will not be available until approximately April or May of 2005.

**A—10:**



**A—11**



**A—12: PATIENTS SERVED BY AREA HOSPITALS IN 2002 BY COUNTY/  
STATE**

**Cabell Huntington Hospital by County**

<b>County</b>	<b>Number Served</b>
Cabell, WV	6332
Wayne, WV	3005
Lincoln, WV	1001
Lawrence, OH	2178
Mason, WV	222
Logan, WV	238
Putnam, WV	254
Mingo, WV	445
Greenup, KY	174
Carter, KY	190
Lawrence, KY	238
Boyd, KY	381
Other outside areas	1335

Columbia River Park and Huntington Hospital Statistics were not available.

**HealthSouth Rehabilitation Hospital by State**

	<b>Number Served</b>
<b>Kentucky:</b>	
Ashland	6
Louisa	9
Paintsville	3
South Williamson	10
<b>Ohio:</b>	
Columbus	13
Ironton	4
<b>West Virginia:</b>	
Charleston	24
Hurricane	46
Logan	17
Morgantown	1
Parkersburg	1
Princeton	1
South Charleston	34
Summersville	3
Williamson	17

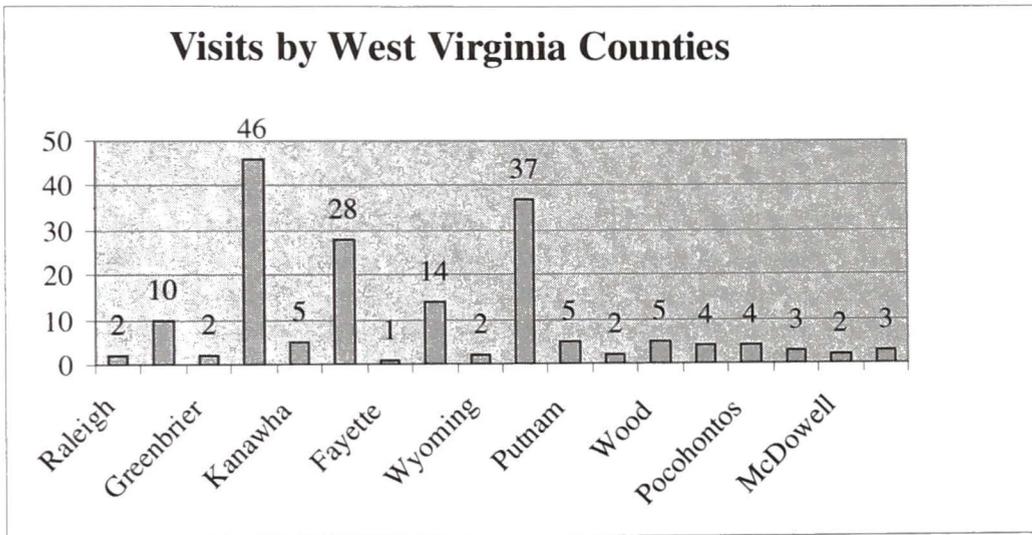
In 1998, 26 percent of patients were from outlying areas

**A—12: Continued**

**St. Mary's Hospital by County**

	Inpatient	Outpatient		Inpatient	Outpatient
			<b>Ohio:</b>		
<b>West Virginia:</b>			Lawrence	2,689	19,611
Cabell	8,433	66,733	Athens	4	12
Wayne	2,161	15,163	Gallia	199	722
Boone	18	105	Jackson	7	38
Jackson	31	113	Meigs	49	129
Kanawha	102	498	Scioto	31	195
Lincoln	799	4,601	Vinton	4	14
Logan	195	1,037			
Mason	396	1,592	<b>Total Ohio</b>	<b>2,983</b>	<b>20,721</b>
Mercer	6	21			
Mingo	294	1,490	<b>Kentucky:</b>		
Nicholas	15	48	Boyd	279	1,600
Putnam	455	1,697	Carter	74	365
Raleigh	17	60	Elliott	6	24
Roane	4	33	Floyd	16	39
Summers	4	12	Greenup	112	503
Webster	2	5	Johnson	28	117
Witt	0	1	Lawrence	99	721
Wood	3	34	Lewis	1	6
Wyoming	17	63	Magoffin	5	8
			Martin	51	225
<b>Total WV</b>	<b>12,952</b>	<b>93,306</b>	Pike	29	163
			<b>Total KY</b>	<b>700</b>	<b>3,774</b>

**A—13: GUESTS SERVED BY THE HH IN 2002 BY COUNTY/STATE**



**Visits by other States**

- AL (3)
- CT (1)
- FL (8)
- GA (5)
- IA (1)
- IL (4)
- IN (3)
- LA (1)
- MD (3)
- MI (8)
- MO (2)
- MS (1)
- NJ (1)
- NC (9)
- OK (1)
- PA (3)
- SC (1)
- TN (7)
- VA (6)

